













### The WHO Tobacco Tax Simulation (TaXSiM) Model

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## **Modelling Health Taxes**

- Tobacco TaXSiM: first developed in 2015 based on first-5-6 years of Unit's experience with countries, updated again in 2021 to reflect the evolution of this work and modelling practices.
- SSB TaXSiM: a 'pilot' model has been developed, including with the capability to model sugar-content excise systems and some limited substitution to healthy alternatives.
- HGF Integrated Health Tool: models the scale-up cost and health impacts of sector or programmatic interventions like NCDs. A simple (light) version of the Tobacco TaXSiM has been developed for the IHT and health taxes will also enter the health financing module.
- Alcohol TaXSiM: will be developed for IHT then tailored as a standalone TaXSiM model based on evolution of modelling practices.













### **Tobacco TaXSiM**

- TaXSiM is a stand-alone Exel-based model that can be saved onto user's laptops (retains confidentiality of data).
- Is a 'market' model meaning that it quantifies the impact of tax policies on retail prices, consumption, smoking behavior, and tax revenues from the tobacco marketé.
- Focuses on tax policy design including the reform of weak excise systems (tiered systems, weak tax bases, etc). Hence, it's unique in being able to capture most excise systems.
- Can project impact of tax plans (roadmaps) up to five-years ahead.
- Includes a market segment approach to better assess impacts at different price-points as well as substitution concerns.
- Designed to function with very little data, but uers will need to input at least the smoking rate, a single (or average) retail price, and tax-paid sales volumes. Note TaXSiM works best with at least three prices.













#### **Main Set-up**

- Selected country macro indicators can be over-written.
- Requires user entry of combined (male/female) prevalence rate.
- Select forecast period of interest (max 5 years from baseline).

#### Baseline Excise

- Enter current baseline excise system.
- Explanatory notes are available for each question.
- Note includes tiered excise systems if applicable.

# **Baseline Other Taxes**

- Enter other baseline taxes (import duty, sales tax, dedicated taxes).
- VAT may need to be converted into an 'effective' rate.
- The tax base for any given dedicated tax may not match exactly.

#### Market Inputs

- At minimum, enter three price segments and own price elasticities even if there isn't brand data available.
- Model assumes industry prices increase with inflation, but this can be over-written (e.g. over or under shifting).

Brand Inputs

- Enter base (e.g. CIF/producer price) per pack in the instance of any ad valorem taxes.
- CIF prices are typically 10-25% of retail price.

Simulation Excise

 Enter new excise system or changes in excise rates.



Enter any expected changes.













## **Modelling Results**

The TaXSiM model automatically generates a separate Excel sheet that contains a summary of the modelling, including:

- The consumer and industry behavioral assumptions adopted.
- A description of the baseline and simulation tobacco tax system.
- Real (or inflation-adjusted) tax and retail price per pack on average by market segment.
- Real annual excise and total tax revenues by market segment.
- Smoking behavior (number of smokers, smoking rate, and affordability).
- The average excise and total tax share (or burden) by market segment.













### **Thank You**

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